



*"The SBDC had the experience to help me through any obstacles that came up."
-Nate Schiffer*

Nathaniel Schiffer

Schiffer's Custom Cabinetry
149 Meadow Road
Seneca PA 16346
schifferscustomcabinetry.com
Venango County

Industry:

Custom Woodwork
Manufacturing

Year Founded: 2012

SBDC Assistance:

Business Plan
Human Resources

Funding Partners

First National Bank
Northwest Regional Planning
and Development Commission

Clarion University SBDC

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Local business gets a New Location Schiffer's Custom Cabinetry

Nate Schiffer founded Schiffer's Custom Cabinetry in 2012. Schiffer's Custom Cabinetry builds custom cabinets for kitchens, bathrooms, walk in closets, and other custom furniture. Nate Schiffer has worked in the industry for about 25 years. Mr. Schiffer became interested in starting a custom cabinetry company because he always had a passion for creating quality custom wood products. He was successful with his business from the beginning, but felt he could grow with a new location and by hiring employees.



Mr. Schiffer first learned about the Small Business Development Center when Amy Keth, a SBDC consultant, stopped by his store to leave a business card. Mr. Schiffer later contacted Ms. Keth at the Clarion SBDC to help with the planning needed to expand to a new location and adding employees. The SBDC worked with Mr. Schiffer to develop a project summary and show the financial outcome of his expansion. This summary included a financial analysis as well as assumptions and expected sources of funding.

Mr. Schiffer received approval on a \$160,000 commercial bank loan from First National Bank, and a \$160,000 bank loan from NorthWest Regional Planning and Development Commission. On August 31, 2016 the ground breaking event took place to begin construction of the new building. Schiffer's Custom Cabinetry is planning a grand opening in the spring of 2018.

By building a new location, the company will be more visible to customers resulting in increased sales. In addition, with the SBDC's assistance Nate was able to hire the employees he needed. He currently has five employees and is looking to possibly hire a sixth in the near future.

