

**CERTIFICATION OF COMPLETION OF REQUIREMENTS
MINOR IN LEADERSHIP – ENTREPRENEURIAL LEADERSHIP TRACK**

NAME: _____ CLARION ID# _____

LOCAL ADDRESS: _____ PHONE: _____

COLLEGE: _____ MAJOR: _____

DATE MINOR DECLARED: _____ EXPECTED GRADUATION DATE: _____

LEADERSHIP MINOR – Entrepreneurial Leadership Track (21 credits)

<u>COURSE NO.</u>	<u>COURSE TITLE</u>	<u>CREDITS</u>	<u>GRADE</u>	<u>TERM COMPLETED</u>
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REQUIRED (15 credits) - Students must take 15 credits from the following:

ECON 211:	Principles of Macroeconomics	3	_____	_____
OR				
ECON 212:	Principles of Microeconomics	3	_____	_____
ACTG 251:	Financial Accounting	3	_____	_____
MGMT 323:	Small Business	3	_____	_____
MGMT 427:	Entrepreneurial Leadership Seminar	3	_____	_____
MGMT 428:	Entrepreneurship	3	_____	_____

ELECTIVES (6 credits) - Students must select six credits from one of the following options:

<u>COURSE NO.</u>	<u>COURSE TITLE</u>	<u>CREDITS</u>	<u>GRADE</u>	<u>TERM COMPLETED</u>
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OPTION A:

MKTG 360:	Principles of Marketing	3	_____	_____
MKTG 361:	Marketing Management	3	_____	_____
MKTG 434:	Digital Retailing	3	_____	_____
MKTG 363:	Advertising Management	3	_____	_____
MKTG 369:	Services Marketing	3	_____	_____
MKTG 491:	Marketing Research	3	_____	_____
MGMT 450:	Quality Management	3	_____	_____

OPTION B:

SOC 211:	Principles of Sociology	3	_____	_____
SOC 311:	Social Stratification	3	_____	_____
SOC 351:	Contemporary Social Problems	3	_____	_____
SOC 362:	Race and Ethnic Relations	3	_____	_____
SOC 395:	Social Change	3	_____	_____
ECON 314:	Urban and Regional Economics	3	_____	_____

Notes:

1. Clarion University students whose major is outside of the College of Business Administration may take no more than 25% of their total credits in courses offered by the College of Business Administration. This would amount to a maximum of 30 credits in a 120-credit program. However, students who are enrolled in the Leadership Minor may be permitted to exceed this limit, dependent upon individual situations, with the approval of the Dean of the College of Business Administration.
2. All courses used for fulfillment of the requirements of a minor must be taken for a grade. (CCPS requirement)
3. A maximum of nine credits can be applied from the students' major to the Minor in Leadership: Entrepreneurial Leadership Track.
4. This minor is not available to students majoring in Management as they have a concentration in Entrepreneurship and Small Business Management available to them.
5. In addition to completing the required courses, Marketing majors must take (1) Quality Management and one course from Option B or (2) two courses from Option B.

***Students can also achieve a Minor in Leadership - Military Science Track by completing the Military Science Track Basic Course Program and Advanced Course Program.**